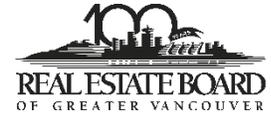


News Release



FOR IMMEDIATE RELEASE:

May sees modest increase in home sales while housing supply reaches five-year high

VANCOUVER, BC – June 4, 2019 – Monthly *Metro Vancouver¹ home sales eclipsed 2,000 for the first time this year in May, although home buyer demand remains below historical averages.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales in the region totalled 2,638 in May 2019, a 6.9 per cent decrease from the 2,833 sales recorded in May 2018, and a 44.2 per cent increase from the 1,829 homes sold in April 2019.

Last month's sales were 22.9 per cent below the 10-year May sales average and was the lowest total for the month since 2000.

“High home prices and mortgage qualification issues caused by the federal government's B20 stress test remain significant factors behind the reduced demand that the market is experiencing today,” Ashley Smith, REBGV president said.

There were 5,861 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver last month. This represents an 8.1 per cent decrease compared to the 6,375 homes listed in May 2018 and a 2.1 per cent increase compared to April 2019 when 5,742 homes were listed.

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 14,685, a 30 per cent increase compared to May 2018 (11,292) and a 2.3 per cent increase compared to April 2019 (14,357). This is the highest number of homes listed for sale since September 2014 (14,832).

“Whether you're a buyer looking to make an offer or a seller looking to list your home, getting your pricing right is the key in today's market,” Smith said. “To be competitive, it's important to work with your local REALTOR® to assess and understand the latest trends in your neighbourhood and property type of choice.”

For all property types, the sales-to-active listings ratio for May 2019 is 18 per cent. By property type, the ratio is 14.2 per cent for detached homes, 20 per cent for townhomes, and 21.2 per cent for apartments.

Generally, analysts say downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

*The MLS® Home Price Index² composite benchmark price for all residential homes in Metro Vancouver is currently \$1,006,400. This represents an 8.9 per cent decrease over May 2018, a 3.4 per cent decrease over the past six months, and a 0.4 per cent decrease compared to April 2019.

Sales of detached homes in May 2019 reached 913, a 1.4 per cent decrease from the 926 detached sales recorded in May 2018. The benchmark price for a detached home in the region is \$1,421,900. This represents an 11.5 per cent decrease from May 2018, a 5.4 per cent decrease over the past six months, and a 0.5 per cent decrease compared to April 2019.

Sales of apartment homes reached 1,246 in May 2019, a 12.9 per cent decrease compared to the 1,431 sales in May 2018. The benchmark price of an apartment property is \$664,200. This represents a 7.3 per cent decrease from May 2018, a two per cent decrease over the past six months, and a 0.5 per cent decrease compared to April 2019.

Attached home sales in May 2019 totalled 479, a 0.6 per cent increase compared to the 476 sales in May 2018. The benchmark price of an attached unit is \$779,400. This represents a 7.6 per cent decrease from May 2018, a 3.5 per cent decrease over the past six months, and a 0.6 per cent increase compared to April 2019.

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*Editor's Notes:

- 1.) Areas covered by the Real Estate Board of Greater Vancouver include: Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

2.) **MLS® Home Price Index 2019 update**

In line with best statistical practices, the national MLS® Home Price Index (MLS® HPI) underwent an annual review in May.

MLS® HPI coverage was extended in neighbourhoods where sales volumes increased enough to support benchmark price tracking and was discontinued for neighbourhoods where sales became too sparse to support benchmark price calculations. REBGV also updated sub-areas in Vancouver, North Vancouver, and Ladner to better reflect changes in these communities over time.

To ensure MLS® HPI coverage is comparable, historical aggregate and composite data was recalculated to reflect these updates to the model.

The real estate industry is a key economic driver in British Columbia. In 2018, 24,619 homes changed ownership in the Board's area, generating \$1.7 billion in economic spin-off activity and an estimated 11,720 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$26 billion in 2018.

The Real Estate Board of Greater Vancouver is an association representing more than 14,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For

more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|-------------------------|-------------------|-----------------|-------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|------------------|
| Residential / Composite | Lower Mainland | \$953,800 | 262.5 | -0.3% | -0.2% | -2.6% | -7.8% | 16.9% | 64.4% | 98.9% |
| | Greater Vancouver | \$1,006,400 | 261.8 | -0.4% | -1.1% | -3.4% | -8.9% | 10.9% | 57.7% | 96.8% |
| | Bowen Island | \$965,900 | 209.4 | -2.6% | -2.5% | -1.7% | -8.0% | 33.7% | 65.4% | 70.1% |
| | Burnaby East | \$939,900 | 260.7 | -1.1% | -1.1% | -3.9% | -9.8% | 8.7% | 57.2% | 96.2% |
| | Burnaby North | \$879,900 | 265.7 | 0.9% | 1.8% | -3.1% | -7.0% | 14.7% | 62.3% | 99.5% |
| | Burnaby South | \$971,800 | 274.5 | -0.3% | -2.1% | -3.1% | -7.9% | 17.9% | 64.0% | 106.5% |
| | Coquitlam | \$894,400 | 265.3 | -0.4% | -2.1% | -3.7% | -9.1% | 16.4% | 69.2% | 108.7% |
| | Ladner | \$803,800 | 226.3 | -0.4% | -0.7% | -3.7% | -7.4% | -2.5% | 48.9% | 73.8% |
| | Maple Ridge | \$761,200 | 242.4 | 0.8% | 2.0% | -0.9% | -6.3% | 31.7% | 78.1% | 91.6% |
| | New Westminster | \$660,100 | 290.4 | 0.3% | 1.7% | -3.8% | -7.5% | 32.6% | 76.9% | 111.8% |
| | North Vancouver | \$1,038,500 | 233.4 | -0.5% | 0.2% | -3.2% | -9.5% | 7.0% | 52.1% | 85.7% |
| | Pitt Meadows | \$740,200 | 269.1 | -0.2% | -1.2% | -2.6% | -7.3% | 39.4% | 84.6% | 104.5% |
| | Port Coquitlam | \$746,100 | 255.4 | 0.6% | -1.4% | -1.9% | -8.5% | 23.2% | 72.5% | 94.5% |
| | Port Moody | \$905,600 | 250.3 | 0.0% | 1.0% | -3.8% | -8.1% | 20.9% | 69.8% | 99.0% |
| | Richmond | \$920,300 | 273.6 | -0.7% | -1.8% | -4.1% | -8.5% | 8.8% | 58.3% | 102.2% |
| | Squamish | \$764,700 | 243.3 | -0.8% | 1.6% | 1.5% | -4.6% | 27.0% | 86.7% | 96.8% |
| | Sunshine Coast | \$605,700 | 212.2 | -1.7% | -0.5% | -0.9% | -4.6% | 35.5% | 70.9% | 68.4% |
| | Tsawwassen | \$926,400 | 232.2 | -2.1% | -3.3% | -5.0% | -9.4% | -4.3% | 51.1% | 79.0% |
| | Vancouver East | \$1,053,900 | 309.4 | -0.9% | -1.6% | -3.6% | -9.0% | 9.4% | 59.5% | 116.2% |
| | Vancouver West | \$1,232,900 | 256.9 | -0.6% | -3.2% | -4.7% | -11.5% | 0.4% | 43.4% | 88.5% |
| West Vancouver | \$2,068,900 | 227.8 | -3.1% | -4.1% | -8.7% | -17.9% | -17.3% | 25.8% | 86.7% | |
| Whistler | \$888,700 | 207.1 | -0.2% | 1.2% | 1.5% | -2.2% | 32.4% | 85.1% | 67.6% | |
| Single Family Detached | Lower Mainland | \$1,224,700 | 259.7 | -0.3% | -0.6% | -3.6% | -9.1% | 1.2% | 54.9% | 102.1% |
| | Greater Vancouver | \$1,421,900 | 261.6 | -0.5% | -1.5% | -5.4% | -11.5% | -6.5% | 46.2% | 100.6% |
| | Bowen Island | \$965,900 | 209.4 | -2.6% | -2.5% | -1.7% | -8.0% | 33.7% | 65.4% | 70.1% |
| | Burnaby East | \$1,162,700 | 260.0 | -0.9% | -0.8% | -3.7% | -11.6% | -6.1% | 50.9% | 99.1% |
| | Burnaby North | \$1,407,600 | 272.2 | 1.1% | 0.5% | -4.3% | -10.6% | -10.5% | 43.9% | 104.7% |
| | Burnaby South | \$1,508,100 | 288.7 | -1.5% | -2.2% | -6.4% | -9.8% | -5.7% | 49.5% | 120.4% |
| | Coquitlam | \$1,164,300 | 258.4 | 0.7% | -1.6% | -5.3% | -11.8% | -2.0% | 55.3% | 104.6% |
| | Ladner | \$973,200 | 234.6 | 1.2% | 4.3% | 2.5% | -2.9% | -5.2% | 55.7% | 84.1% |
| | Maple Ridge | \$822,800 | 234.4 | 0.9% | 2.0% | -0.9% | -6.1% | 22.8% | 76.1% | 92.4% |
| | New Westminster | \$1,046,700 | 261.1 | -0.7% | -1.2% | -4.0% | -11.1% | -3.2% | 52.3% | 98.4% |
| | North Vancouver | \$1,508,300 | 237.5 | -0.2% | 0.5% | -4.0% | -11.1% | -6.8% | 49.5% | 92.2% |
| | Pitt Meadows | \$880,800 | 248.2 | -1.8% | -1.7% | -1.5% | -7.3% | 20.8% | 75.5% | 96.7% |
| | Port Coquitlam | \$921,900 | 245.8 | 0.5% | -0.7% | -5.8% | -12.2% | 1.2% | 60.3% | 95.2% |
| | Port Moody | \$1,405,700 | 259.6 | 2.9% | 0.1% | -6.2% | -8.1% | 4.2% | 55.4% | 104.9% |
| | Richmond | \$1,503,700 | 291.3 | -1.8% | -2.8% | -6.4% | -12.8% | -11.7% | 48.5% | 111.9% |
| | Squamish | \$947,500 | 249.7 | -1.8% | 4.2% | 0.2% | -6.2% | 21.6% | 79.0% | 101.7% |
| | Sunshine Coast | \$600,300 | 210.3 | -1.8% | -0.6% | -0.9% | -4.9% | 34.8% | 70.1% | 66.9% |
| | Tsawwassen | \$1,154,600 | 248.6 | -2.2% | -3.1% | -3.6% | -8.7% | -8.2% | 55.6% | 94.1% |
| | Vancouver East | \$1,347,000 | 299.6 | -0.7% | -4.3% | -7.8% | -12.5% | -7.9% | 49.1% | 122.3% |
| | Vancouver West | \$2,927,600 | 300.2 | -0.7% | -3.4% | -8.6% | -14.5% | -14.8% | 31.4% | 112.8% |
| West Vancouver | \$2,518,000 | 237.7 | -2.4% | -3.8% | -8.0% | -16.6% | -20.0% | 24.4% | 97.9% | |
| Whistler | \$1,576,500 | 219.3 | 0.7% | 8.6% | 0.7% | -2.3% | 17.3% | 63.4% | 74.5% | |

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)
In January 2005, the indexes are set to 100.
Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.
The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|----------------|-------------------|-----------------|-------------|------------------|------------------|------------------|-----------------|-----------------|-----------------|------------------|
| Townhouse | Lower Mainland | \$669,700 | 241.3 | 0.3% | 0.5% | -2.8% | -7.0% | 27.6% | 65.0% | 85.6% |
| | Greater Vancouver | \$779,400 | 250.1 | 0.6% | -0.2% | -3.5% | -7.6% | 20.4% | 60.4% | 89.8% |
| | Burnaby East | \$656,500 | 242.5 | 0.0% | -4.5% | -4.1% | -9.3% | 29.0% | 57.2% | 82.5% |
| | Burnaby North | \$730,300 | 272.6 | 3.0% | 2.1% | -1.7% | -4.8% | 22.1% | 64.2% | 97.4% |
| | Burnaby South | \$781,500 | 269.2 | 1.7% | -3.2% | -2.1% | -7.1% | 24.5% | 64.3% | 98.7% |
| | Coquitlam | \$671,500 | 246.4 | 1.4% | 2.3% | 0.2% | -4.9% | 23.8% | 66.8% | 93.9% |
| | Ladner | \$630,400 | 224.2 | -3.1% | -7.7% | -13.0% | -15.8% | -1.9% | 37.0% | 65.2% |
| | Maple Ridge | \$545,200 | 253.1 | 0.5% | 3.8% | -0.9% | -6.1% | 42.4% | 76.5% | 92.0% |
| | New Westminster | \$715,200 | 262.3 | -2.3% | -4.8% | -6.3% | -9.3% | 15.3% | 59.0% | 94.9% |
| | North Vancouver | \$953,200 | 231.6 | 0.7% | -0.3% | -6.1% | -7.9% | 13.1% | 55.0% | 84.8% |
| | Pitt Meadows | \$606,000 | 262.2 | 0.4% | -1.6% | -6.9% | -5.6% | 44.8% | 84.6% | 98.3% |
| | Port Coquitlam | \$642,700 | 243.3 | 4.4% | 3.4% | 0.6% | -6.8% | 27.9% | 69.8% | 86.6% |
| | Port Moody | \$643,900 | 217.6 | -2.6% | 1.1% | -4.4% | -6.0% | 19.0% | 56.3% | 71.1% |
| | Richmond | \$776,700 | 255.0 | -0.2% | -2.4% | -7.4% | -8.2% | 13.8% | 53.4% | 91.7% |
| | Squamish | \$693,700 | 228.1 | 2.6% | 2.2% | 1.6% | -7.4% | 29.8% | 87.1% | 88.0% |
| | Tsawwassen | \$618,800 | 243.6 | -3.1% | -6.0% | -11.6% | -13.4% | 6.7% | 46.5% | 79.5% |
| | Vancouver East | \$873,700 | 279.9 | 0.6% | 0.1% | 0.1% | -7.7% | 20.3% | 55.3% | 100.1% |
| Vancouver West | \$1,116,000 | 260.9 | 0.8% | -0.8% | -4.7% | -8.8% | 9.9% | 52.8% | 96.0% | |
| Whistler | \$880,500 | 212.3 | -1.7% | -0.4% | -1.5% | -9.6% | 33.8% | 88.2% | 75.0% | |
| Apartment | Lower Mainland | \$652,600 | 274.4 | -0.5% | -0.2% | -1.5% | -7.1% | 39.6% | 76.8% | 99.9% |
| | Greater Vancouver | \$664,200 | 265.5 | -0.5% | -1.1% | -2.0% | -7.3% | 31.8% | 69.4% | 95.5% |
| | Burnaby East | \$748,100 | 287.0 | -0.9% | 4.1% | -1.9% | -6.7% | 31.8% | 69.3% | 104.3% |
| | Burnaby North | \$615,100 | 262.6 | 0.5% | 2.5% | -2.7% | -5.4% | 42.9% | 78.3% | 99.7% |
| | Burnaby South | \$676,400 | 271.6 | -0.4% | -1.9% | -1.9% | -7.2% | 36.3% | 75.2% | 103.8% |
| | Coquitlam | \$517,100 | 283.8 | 1.1% | -1.2% | -1.0% | -6.1% | 48.4% | 94.0% | 121.5% |
| | Ladner | \$431,900 | 204.7 | -0.4% | -3.0% | -6.7% | -8.3% | 12.8% | 40.6% | 53.0% |
| | Maple Ridge | \$350,700 | 250.4 | 0.6% | -0.8% | -2.3% | -9.2% | 54.5% | 78.5% | 78.2% |
| | New Westminster | \$529,100 | 299.8 | 0.7% | 2.7% | -3.8% | -7.0% | 50.8% | 85.6% | 115.7% |
| | North Vancouver | \$557,100 | 227.2 | -1.1% | -0.4% | -2.2% | -8.8% | 29.4% | 55.2% | 77.4% |
| | Pitt Meadows | \$493,300 | 290.9 | 0.6% | -0.8% | -1.7% | -10.0% | 55.9% | 90.5% | 107.0% |
| | Port Coquitlam | \$450,500 | 269.4 | -1.2% | -4.0% | -0.3% | -6.8% | 51.7% | 85.9% | 94.0% |
| | Port Moody | \$630,600 | 262.8 | -0.4% | 1.3% | -2.4% | -9.0% | 42.4% | 90.8% | 111.6% |
| | Richmond | \$637,900 | 273.1 | -0.2% | -0.7% | -0.7% | -4.9% | 44.6% | 76.1% | 102.0% |
| | Squamish | \$505,800 | 249.3 | -2.4% | -3.4% | 3.7% | 1.3% | 41.4% | 130.0% | 99.9% |
| | Tsawwassen | \$464,300 | 195.8 | -1.1% | -2.6% | -6.8% | -8.5% | 18.9% | 46.9% | 46.3% |
| | Vancouver East | \$569,300 | 324.9 | -1.4% | 0.2% | -0.9% | -6.4% | 35.1% | 71.9% | 109.2% |
| Vancouver West | \$758,500 | 246.1 | -0.8% | -3.3% | -3.0% | -10.3% | 12.3% | 53.6% | 82.0% | |
| West Vancouver | \$1,022,700 | 207.8 | -4.4% | -4.0% | -9.1% | -18.6% | 17.8% | 50.0% | 63.6% | |
| Whistler | \$500,100 | 195.9 | 0.5% | -1.4% | 4.4% | 4.3% | 44.9% | 107.7% | 57.1% | |

HOW TO READ THE TABLE:

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- **x Month/Year Change %:** Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

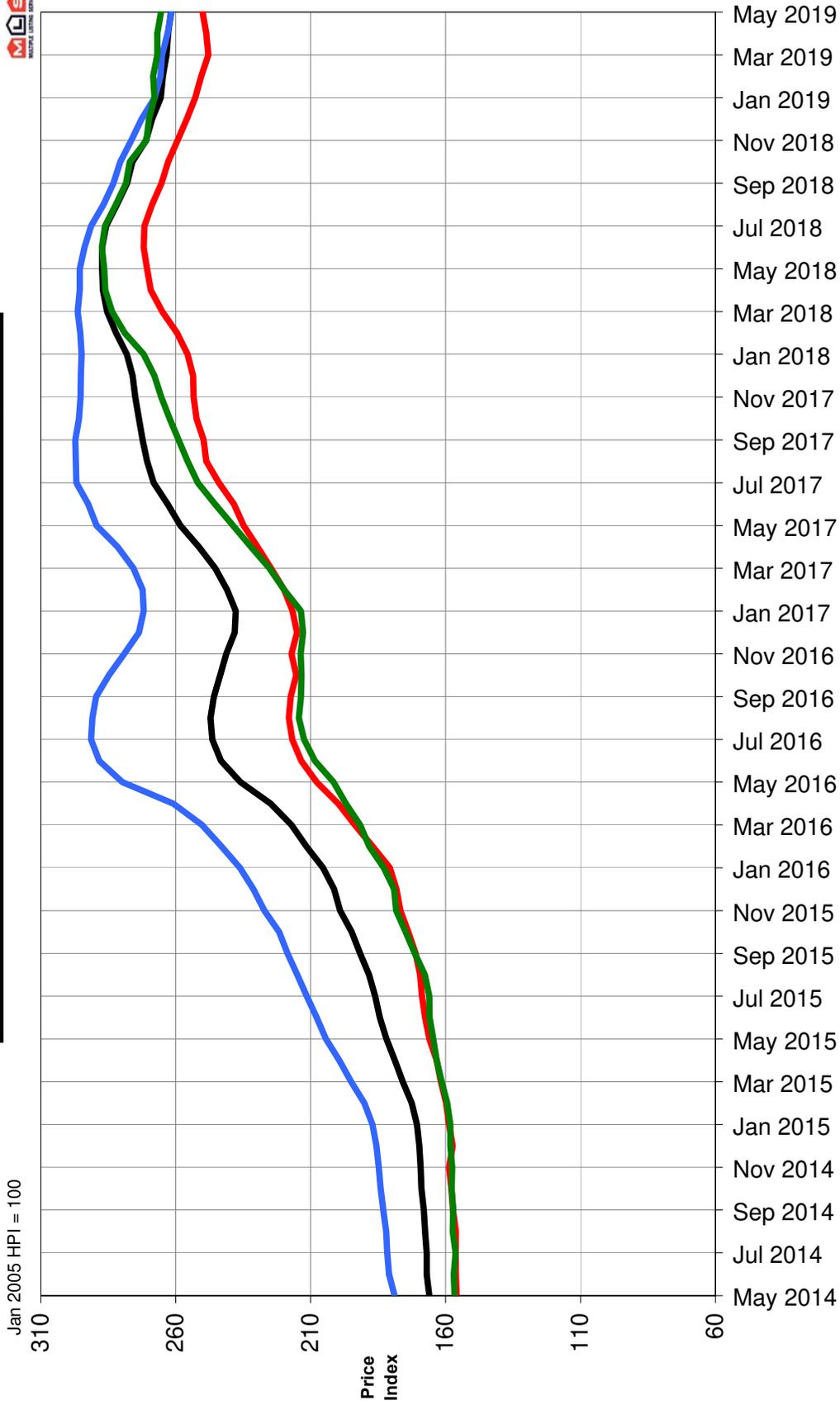
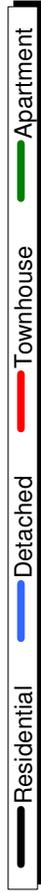
Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Greater Vancouver 5 Year Trend



MLS® SALES Facts



**May
2019**

| | Burnaby | Coquitlam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Howe Sound | Whistler/Pemberton | TOTALS |
|--------------------------------------|----------------------|-------------|---------------|----------------|--------------------------|-----------------|-----------------|----------------|---------------------|-------------|-------------|----------------|----------------|----------------|---------------------------|--------------------|---------|
| May 2019 | Number of Sales | 71 | 38 | 7 | 111 | 26 | 105 | 41 | 23 | 82 | 21 | 47 | 124 | 86 | 56 | 8 | 913 |
| | Median Selling Price | \$1,310,000 | \$1,027,500 | n/a | \$818,500 | \$1,122,400 | \$1,502,000 | \$925,000 | \$1,310,000 | \$1,530,000 | \$992,500 | \$627,000 | \$1,397,500 | \$2,865,000 | \$2,649,286 | n/a | n/a |
| | | \$750,900 | n/a | n/a | \$521,500 | n/a | \$1,010,000 | \$686,833 | n/a | \$796,000 | n/a | n/a | \$1,031,500 | \$1,250,000 | n/a | n/a | n/a |
| April 2019 | Number of Sales | 53 | 24 | 0 | 76 | 14 | 53 | 21 | 13 | 41 | 22 | 29 | 66 | 63 | 38 | 8 | 586 |
| | Median Selling Price | \$1,425,000 | \$1,142,500 | n/a | \$880,000 | n/a | \$1,725,000 | \$915,000 | n/a | \$1,490,000 | \$975,000 | \$638,000 | \$1,381,000 | \$2,999,000 | \$2,925,000 | n/a | n/a |
| | | \$787,500 | n/a | n/a | \$512,500 | n/a | \$1,025,000 | n/a | n/a | \$829,999 | n/a | n/a | \$969,500 | \$1,450,000 | n/a | \$1,115,000 | n/a |
| May 2018 | Number of Sales | 78 | 47 | 7 | 106 | 23 | 90 | 37 | 16 | 88 | 15 | 68 | 141 | 91 | 38 | 7 | 926 |
| | Median Selling Price | \$1,588,000 | \$1,141,000 | n/a | \$875,000 | \$1,365,000 | \$1,684,000 | \$1,040,000 | n/a | \$1,725,000 | n/a | \$649,950 | \$1,623,000 | \$3,200,000 | \$2,850,000 | n/a | n/a |
| | | \$770,000 | n/a | n/a | \$590,000 | n/a | \$969,500 | \$775,000 | \$838,000 | \$877,000 | n/a | n/a | \$1,099,900 | \$1,530,000 | n/a | \$834,950 | n/a |
| Jan. - May, 2019 Year-to-date | Number of Sales | 212 | 118 | 18 | 343 | 74 | 300 | 108 | 61 | 243 | 83 | 169 | 341 | 290 | 160 | 46 | 2,815 |
| | Median Selling Price | \$1,399,000 | \$1,050,000 | n/a | \$830,000 | \$1,140,000 | \$1,558,000 | \$913,750 | \$1,223,000 | \$1,505,000 | \$1,000,000 | \$609,286 | \$1,372,500 | \$2,805,000 | \$2,453,750 | \$1,975,000 | n/a |
| | | \$759,800 | \$688,400 | n/a | \$525,000 | \$715,000 | \$1,010,000 | \$650,000 | \$758,500 | \$815,000 | \$645,000 | \$477,500 | \$976,500 | \$1,260,000 | n/a | \$1,149,000 | n/a |
| Jan. - May, 2018 Year-to-date | Number of Sales | 290 | 170 | 18 | 501 | 103 | 322 | 142 | 55 | 348 | 88 | 225 | 449 | 311 | 135 | 61 | 3,563 |
| | Median Selling Price | \$1,650,000 | \$1,140,000 | n/a | \$883,750 | \$1,270,000 | \$1,725,000 | \$1,028,000 | \$1,425,000 | \$1,700,000 | \$985,000 | \$629,000 | \$1,620,000 | \$3,235,000 | \$2,842,500 | \$1,975,000 | n/a |
| | | \$779,000 | \$698,500 | n/a | \$565,000 | \$778,000 | \$998,000 | \$708,000 | \$776,500 | \$868,000 | \$681,500 | \$439,900 | \$1,124,900 | \$1,450,000 | n/a | \$1,149,000 | n/a |
| | \$603,000 | \$549,900 | n/a | \$390,000 | \$515,000 | \$670,000 | \$446,750 | \$609,000 | \$595,400 | \$595,400 | \$444,900 | \$404,150 | \$829,000 | \$840,000 | \$1,265,550 | \$394,250 | \$1,246 |

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



MLS® LISTINGS Facts



**May
2019**

| | Burnaby | Coquitlam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitlam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Howe Sound | Whistler/Pemberton | TOTALS |
|---------------------------------------|---------------------|-----------|---------------|----------------|--------------------------|-----------------|-----------------|----------------|---------------------|----------|----------|----------------|----------------|----------------|---------------------------|--------------------|--------|
| May 2019 | Number of Listings | 200 | 223 | 94 | 15 | 245 | 196 | 61 | 50 | 252 | 38 | 145 | 227 | 220 | 168 | 29 | 2,213 |
| | % Sales to Listings | 34% | 32% | 40% | 47% | 45% | 54% | 67% | 46% | 39% | 55% | 32% | 55% | 39% | 33% | 28% | n/a |
| April 2019 | Number of Listings | 178 | 188 | 101 | 4 | 223 | 193 | 54 | 46 | 251 | 32 | 110 | 214 | 226 | 184 | 20 | 2,089 |
| | % Sales to Listings | 30% | 35% | 24% | 0% | 34% | 27% | 39% | 28% | 16% | 69% | 26% | 31% | 28% | 21% | 40% | n/a |
| May 2018 | Number of Listings | 235 | 212 | 114 | 12 | 238 | 249 | 109 | 49 | 317 | 55 | 126 | 321 | 267 | 233 | 26 | 2,617 |
| | % Sales to Listings | 33% | 35% | 41% | 58% | 45% | 43% | 34% | 33% | 28% | 27% | 54% | 44% | 34% | 16% | 27% | n/a |
| Jan. - May, 2019 Year-to-date* | Number of Listings | 798 | 863 | 435 | 33 | 927 | 827 | 258 | 187 | 1,189 | 182 | 511 | 999 | 1,057 | 745 | 114 | 9,353 |
| | % Sales to Listings | 27% | 29% | 27% | 55% | 37% | 36% | 42% | 33% | 20% | 20% | 33% | 34% | 27% | 21% | 40% | n/a |
| Jan. - May, 2018 Year-to-date* | Number of Listings | 462 | 286 | 72 | 10 | 342 | 280 | 168 | 120 | 723 | 120 | 64 | 388 | 630 | 73 | 158 | 4,438 |
| | % Sales to Listings | 30% | 37% | 35% | 0% | 54% | 38% | 44% | 40% | 25% | 25% | 44% | 43% | 28% | 18% | 48% | n/a |
| Year-to-date* | Number of Listings | 1,137 | 698 | 144 | 0 | 395 | 745 | 279 | 185 | 1,347 | 127 | 39 | 1,108 | 3,116 | 176 | 204 | 10,345 |
| | % Sales to Listings | 57% | 53% | 61% | 10% | 64% | 57% | 64% | 63% | 53% | 66% | 65% | 49% | 38% | 24% | 64% | n/a |

* Year-to-date listings represent a cumulative total of listings rather than total active listings.

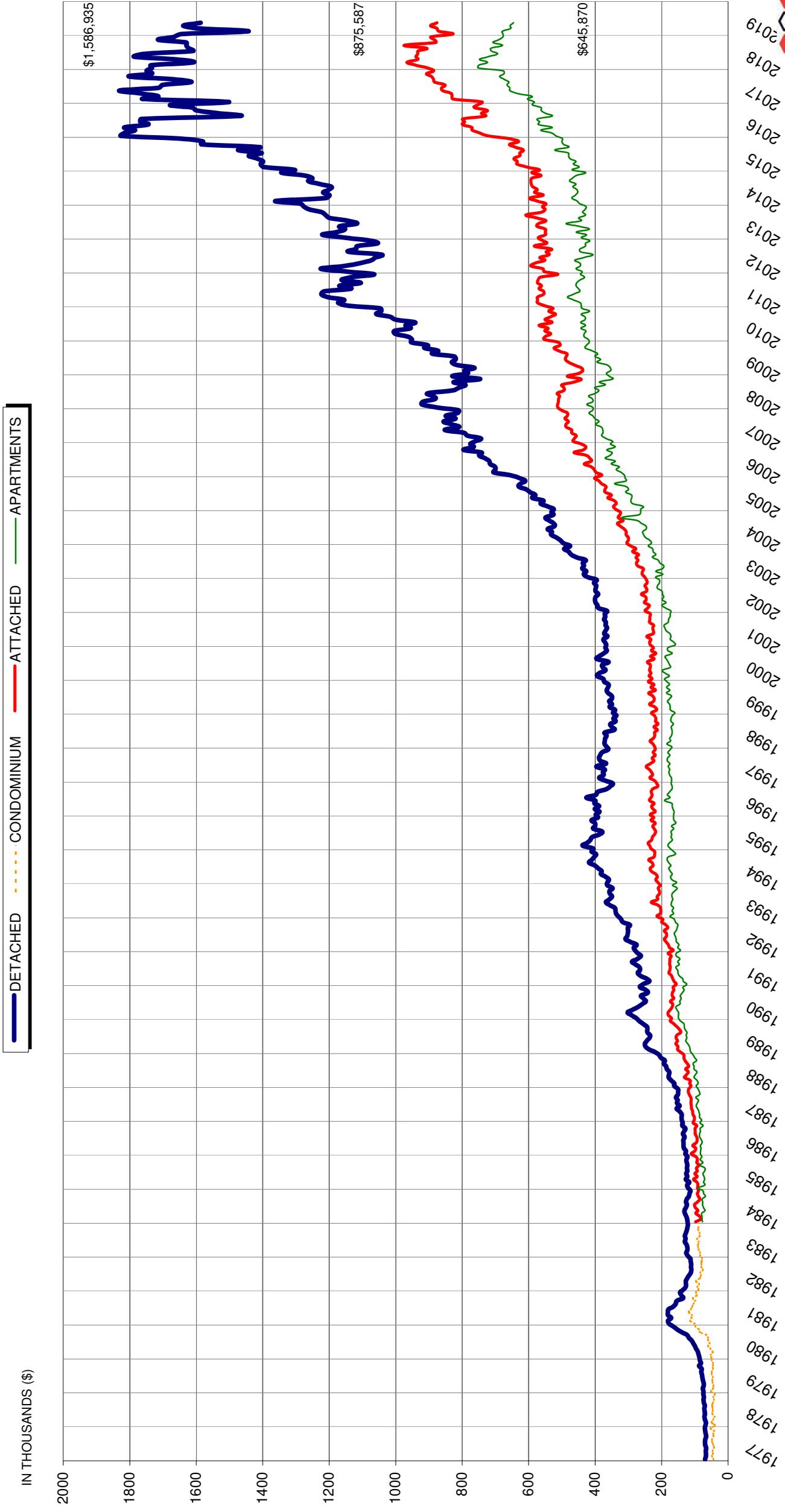


Listing & Sales Activity Summary

| | <u>Listings</u> | | | | <u>Sales</u> | | | | | | |
|----------------------------------|------------------|------------------|------------------|--------------------------------------|------------------|------------------|------------------|--------------------------------------|-----------------------------|------------------------------|---------------------------------------|
| | 1 May 2018 | 2 Apr 2019 | 3 May 2019 | Col. 2 & 3 Percentage Variance | 5 May 2018 | 6 Apr 2019 | 7 May 2019 | Col. 6 & 7 Percentage Variance | 9 Mar 2018 - May 2018 | 10 Mar 2019 - May 2019 | Col. 9 & 10 Percentage Variance |
| BURNABY | | | | % | | | | % | | | % |
| DETACHED | 235 | 178 | 200 | 12.4 | 78 | 53 | 67 | 26.4 | 182 | 156 | -14.3 |
| ATTACHED | 109 | 116 | 127 | 9.5 | 49 | 35 | 58 | 65.7 | 167 | 136 | -18.6 |
| APARTMENTS | 304 | 323 | 317 | -1.9 | 174 | 103 | 154 | 49.5 | 484 | 368 | -24.0 |
| COQUITLAM | | | | | | | | | | | |
| DETACHED | 212 | 188 | 223 | 18.6 | 74 | 65 | 71 | 9.2 | 229 | 184 | -19.7 |
| ATTACHED | 72 | 76 | 100 | 31.6 | 37 | 28 | 35 | 25.0 | 103 | 96 | -6.8 |
| APARTMENTS | 214 | 195 | 186 | -4.6 | 90 | 60 | 98 | 63.3 | 273 | 219 | -19.8 |
| DELTA | | | | | | | | | | | |
| DETACHED | 114 | 101 | 94 | -6.9 | 47 | 24 | 38 | 58.3 | 126 | 84 | -33.3 |
| ATTACHED | 18 | 35 | 31 | -11.4 | 12 | 17 | 16 | -5.9 | 29 | 45 | 55.2 |
| APARTMENTS | 35 | 32 | 53 | 65.6 | 12 | 5 | 25 | 400.0 | 49 | 36 | -26.5 |
| MAPLE RIDGE/PITT MEADOWS | | | | | | | | | | | |
| DETACHED | 238 | 223 | 245 | 9.9 | 106 | 76 | 111 | 46.1 | 342 | 247 | -27.8 |
| ATTACHED | 93 | 87 | 102 | 17.2 | 42 | 46 | 54 | 17.4 | 139 | 147 | 5.8 |
| APARTMENTS | 88 | 82 | 59 | -28.0 | 74 | 28 | 45 | 60.7 | 182 | 105 | -42.3 |
| NORTH VANCOUVER | | | | | | | | | | | |
| DETACHED | 249 | 193 | 196 | 1.6 | 90 | 53 | 105 | 98.1 | 234 | 228 | -2.6 |
| ATTACHED | 84 | 84 | 91 | 8.3 | 40 | 31 | 45 | 45.2 | 112 | 98 | -12.5 |
| APARTMENTS | 192 | 228 | 225 | -1.3 | 107 | 64 | 106 | 65.6 | 325 | 243 | -25.2 |
| NEW WESTMINSTER | | | | | | | | | | | |
| DETACHED | 54 | 65 | 50 | -23.1 | 23 | 14 | 26 | 85.7 | 70 | 51 | -27.1 |
| ATTACHED | 16 | 16 | 24 | 50.0 | 14 | 9 | 8 | -11.1 | 42 | 22 | -47.6 |
| APARTMENTS | 188 | 201 | 198 | -1.5 | 95 | 85 | 93 | 9.4 | 299 | 243 | -18.7 |
| PORT MOODY/BELCARRA | | | | | | | | | | | |
| DETACHED | 49 | 46 | 50 | 8.7 | 16 | 13 | 23 | 76.9 | 44 | 43 | -2.3 |
| ATTACHED | 26 | 36 | 34 | -5.6 | 20 | 15 | 15 | 0.0 | 53 | 38 | -28.3 |
| APARTMENTS | 46 | 57 | 39 | -31.6 | 27 | 29 | 24 | -17.2 | 77 | 76 | -1.3 |
| PORT COQUITLAM | | | | | | | | | | | |
| DETACHED | 109 | 54 | 61 | 13.0 | 37 | 21 | 41 | 95.2 | 102 | 78 | -23.5 |
| ATTACHED | 44 | 59 | 57 | -3.4 | 23 | 17 | 36 | 111.8 | 72 | 72 | 0.0 |
| APARTMENTS | 81 | 79 | 66 | -16.5 | 43 | 29 | 54 | 86.2 | 132 | 107 | -18.9 |
| RICHMOND | | | | | | | | | | | |
| DETACHED | 317 | 251 | 252 | 0.4 | 88 | 41 | 82 | 100.0 | 230 | 177 | -23.0 |
| ATTACHED | 184 | 166 | 167 | 0.6 | 78 | 42 | 55 | 31.0 | 224 | 127 | -43.3 |
| APARTMENTS | 353 | 273 | 336 | 23.1 | 189 | 89 | 133 | 49.4 | 517 | 316 | -38.9 |
| SUNSHINE COAST | | | | | | | | | | | |
| DETACHED | 126 | 110 | 145 | 31.8 | 68 | 29 | 47 | 62.1 | 154 | 114 | -26.0 |
| ATTACHED | 12 | 7 | 20 | 185.7 | 15 | 8 | 6 | -25.0 | 33 | 16 | -51.5 |
| APARTMENTS | 6 | 23 | 16 | -30.4 | 7 | 10 | 9 | -10.0 | 24 | 30 | 25.0 |
| SQUAMISH | | | | | | | | | | | |
| DETACHED | 55 | 32 | 38 | 18.8 | 15 | 22 | 21 | -4.5 | 64 | 59 | -7.8 |
| ATTACHED | 37 | 23 | 31 | 34.8 | 19 | 9 | 17 | 88.9 | 50 | 45 | -10.0 |
| APARTMENTS | 32 | 24 | 41 | 70.8 | 25 | 9 | 12 | 33.3 | 45 | 35 | -22.2 |
| VANCOUVER EAST | | | | | | | | | | | |
| DETACHED | 321 | 214 | 227 | 6.1 | 141 | 66 | 124 | 87.9 | 327 | 243 | -25.7 |
| ATTACHED | 99 | 91 | 103 | 13.2 | 46 | 34 | 60 | 76.5 | 143 | 122 | -14.7 |
| APARTMENTS | 305 | 282 | 275 | -2.5 | 175 | 115 | 142 | 23.5 | 473 | 350 | -26.0 |
| VANCOUVER WEST | | | | | | | | | | | |
| DETACHED | 267 | 226 | 220 | -2.7 | 91 | 63 | 86 | 36.5 | 212 | 213 | 0.5 |
| ATTACHED | 161 | 164 | 144 | -12.2 | 55 | 45 | 55 | 22.2 | 141 | 134 | -5.0 |
| APARTMENTS | 828 | 769 | 689 | -10.4 | 356 | 233 | 319 | 36.9 | 1055 | 787 | -25.4 |
| WHISTLER/PEMBERTON | | | | | | | | | | | |
| DETACHED | 26 | 20 | 29 | 45.0 | 7 | 8 | 8 | 0.0 | 27 | 27 | 0.0 |
| ATTACHED | 41 | 28 | 28 | 0.0 | 22 | 20 | 15 | -25.0 | 68 | 55 | -19.1 |
| APARTMENTS | 29 | 38 | 28 | -26.3 | 36 | 18 | 21 | 16.7 | 98 | 62 | -36.7 |
| WEST VANCOUVER/HOWE SOUND | | | | | | | | | | | |
| DETACHED | 233 | 184 | 168 | -8.7 | 38 | 38 | 56 | 47.4 | 96 | 117 | 21.9 |
| ATTACHED | 20 | 21 | 12 | -42.9 | 4 | 2 | 4 | 100.0 | 10 | 9 | -10.0 |
| APARTMENTS | 39 | 38 | 49 | 28.9 | 21 | 8 | 11 | 37.5 | 55 | 27 | -50.9 |
| GRAND TOTALS | | | | | | | | | | | |
| DETACHED | 2605 | 2085 | 2198 | 5.4 | 919 | 586 | 906 | 54.6 | 2439 | 2021 | -17.1 |
| ATTACHED | 1016 | 1009 | 1071 | 6.1 | 476 | 358 | 479 | 33.8 | 1386 | 1162 | -16.2 |
| APARTMENTS | 2740 | 2644 | 2577 | -2.5 | 1431 | 885 | 1246 | 40.8 | 4088 | 3004 | -26.5 |



Residential Average Sale Prices - January 1977 to May 2019



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.